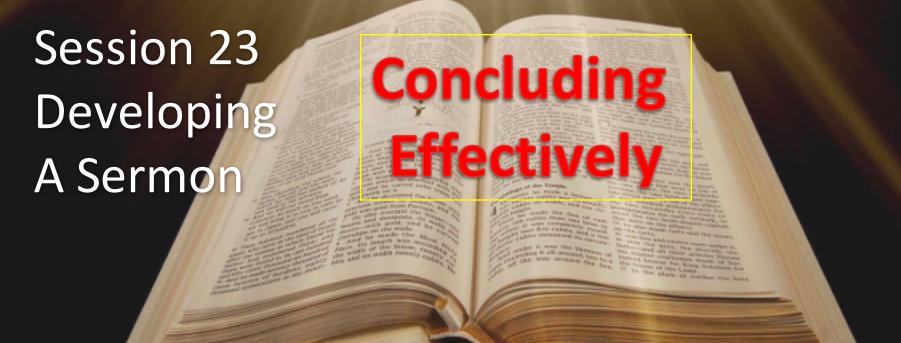
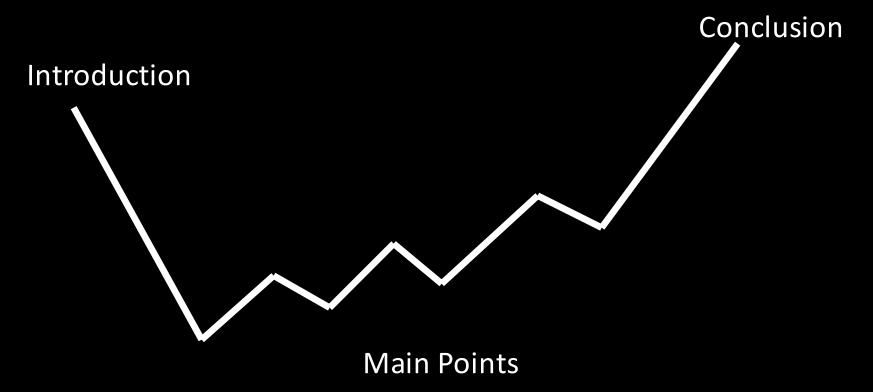
# Preacher, Preparation, Presentation A class on making and preaching sermons





### Sermon Intensity Graph



# Conclusion Mistakes - Don't plan it

- Don't plan it
- Don't close the deal



"Mack's a closer. That's why management loves him."



- Don't plan it
- Don't close the deal
- Searching for a runway



- Don't plan it
- Don't close the deal
- Searching for a runway
- Taking off again



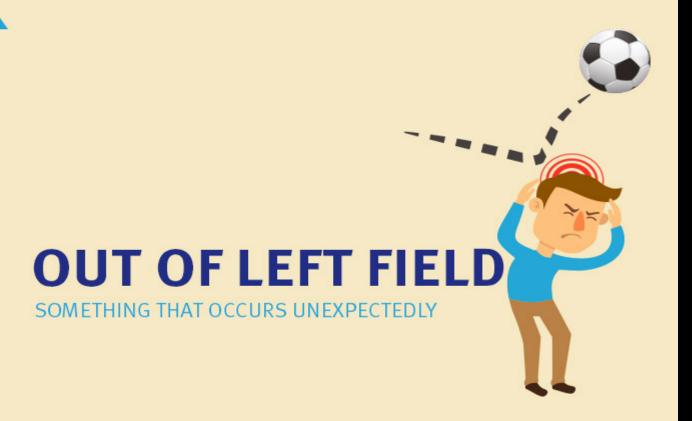
- Don't plan it
- Don't close the deal
- Searching for a runway
- Taking off again
- The Discouraging Finish

- Don't plan it
- Don't close the deal
- Searching for a runway
- Taking off again
- The Discouraging Finish
- Summarizing the whole tell 'em, tell 'em, tell 'em, tell 'em

- Don't plan it
- Don't close the deal
- Searching for a runway
- Taking off again
- The Discouraging Finish
- Summarizing the whole
- "I'm out of time..."

Andy Stanley

- Don't plan it
- Don't close the deal
- Searching for a runway
- Taking off again
- The Discouraging Finish
- Summarizing the whole
- "I'm out of time..."
- Left Field conclusion



- Don't plan it
- Don't close the deal
- Searching for a runway
- Taking off again
- The Discouraging Finish
- Summarizing the whole
- "I'm out of time..."
- Left Field conclusion
- The Machine Gun Finish

